*** TSANET CONNECT WebApp User Training

The Technology Vendor Support Alliance

TSANet is a <u>not-for-profit</u> global collaborative alliance consisting of **900+** companies working together to improve their shared customers' support experiences.















ORACLE





































Member Benefits...

Multi Vendor Collaboration



A simple solution that improves:

- - **Customer Experience**
- **Partner Relationships**

Employee Satisfaction

Support Community



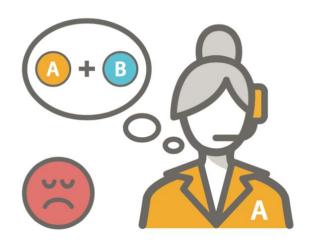
Join a Regional Focus Group to:

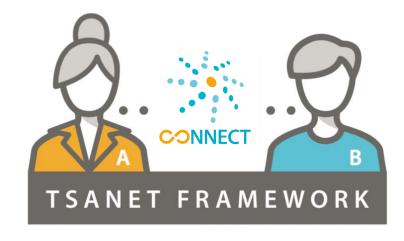
- Network with Industry Peers
- **Improve Support Processes**

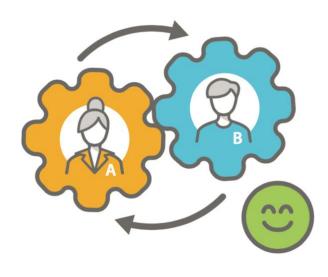
Share Technical Knowledge



How it works...







Your team is working a customer issue that requires assistance from another Member 2 Your team uses
TSANet Connect to
directly engage and
collaborate

3 Members work together to resolve the issue resulting in a great customer experience



Why use it...

Solve Problems FASTER

- ☐ Hard to be an expert on your product and other Vendors
- ☐ For complex problems Collaboration has proven to improve resolution time (Internal and External)
- ☐ Your customer HATES finger pointing!

Approved Legal and Operational Process

- ☐ TSANet provides legal framework and ISO-certified best practice process for collaboration.
- ☐ Efficient method for working with your Partners

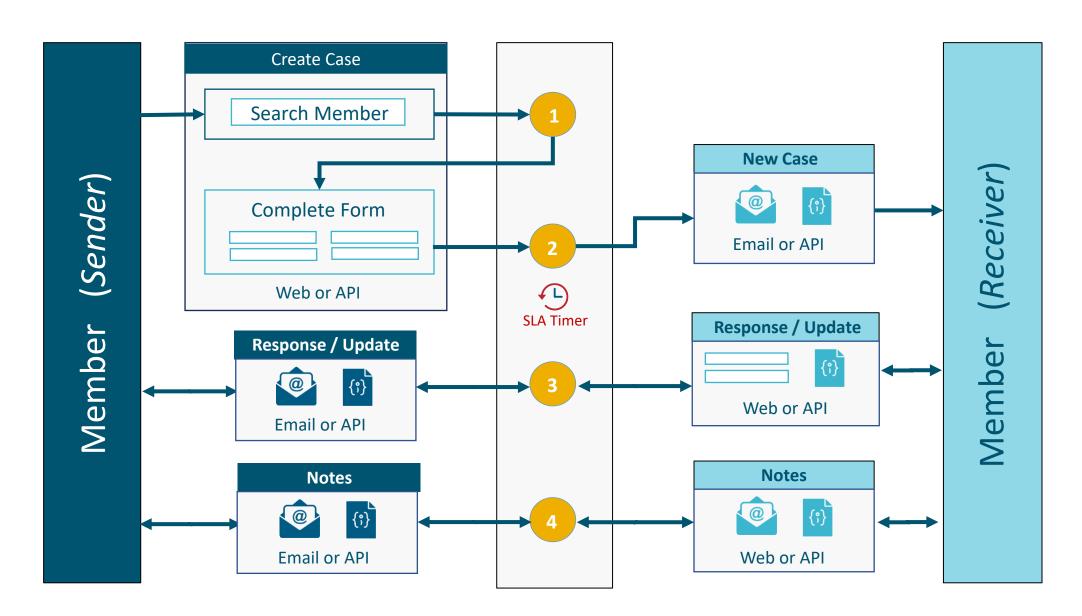


Use Cases...

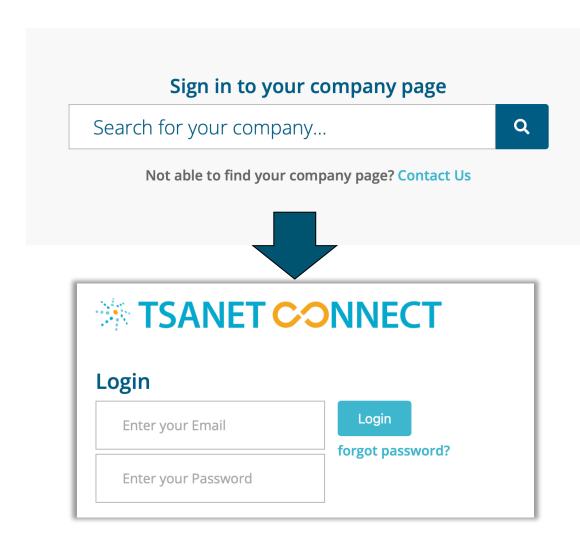
Example 1: A customer has a problem with your product in a multi-vendor environment. The problem started after the customer updated the software for Member B's product. Member B support needs to help understand what changes were made and whether that is causing the problem.

Example 2: A customer is having problems installing your product in a Multi-Vendor environment. It appears to be an issue with Member B's software. The problem is not clear, and help is needed from Member B to isolate it.





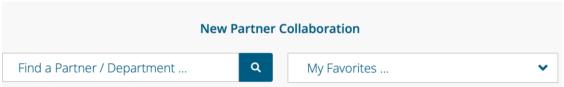
Go to connect.tsanet.org



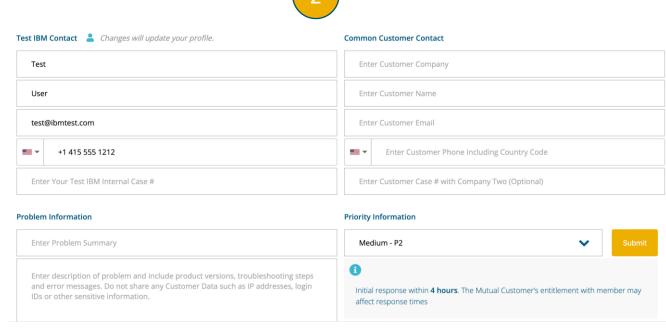
- 1. Find your company or go directly to your company login page: yourdomain.tsanet.org
- 2. Login or create an account
- 3. Premium and Elite Members can configure Single Sign-on

User Experience - Submit





- 1. User searches for Member company and selects a process. User can also pin favorites
- 2. System guides user through exceptions such as request relationship or missing Partner



User fills out the process form.

- ☐ Their Case#, Problem Details, Common Customer Details
- Select Priority (The system will display SLA response time)



User Experience – Email Handshake

TSANet Collaboration Request for Case# 785996 to Hortonworks

Your collaboration request to **Hortonworks** for **Test Company Case# 785996** has been sent. . If you need to escalate this case follow the instructions below:

Escalation Instructions:

1.Place a Call: Horton toll free support line in the U.S - Call 855.8HORTON (855.846.7866) or +1.408.916.4121. Please select option 2 for support

"Escalate Case" button: Use "Escalate Case" button found on the top right hand corner on the Case Details, if a case needs escalation

Request Details:

Test Company Contact

Name: Brittany Simone

Email: brittjimerson@gmail.com

Phone: 7855507818 Case#: 785996

Customer Contact

Customer Company: ABC Computers

Customer Name: John Smith

Customer Email: j.smith@abccompute

Customer Phone Including Country Coc Customer Case # with Hortonworks: 89

Problem Details

Summary: Issue with product

Description: Issue with product

Priority: Iow

Engineer gets an email back from the system that includes Escalation Instructions to use if they do not get a response or need to escalate the issue during the resolution process

TSANet Collaboration Response from Cisco

Cisco has responded to your request (NetApp Case# 555431 - Questions on error code xyz). Contact details and Cisco Case# are included below along with any special inspections for working the case.

DO NOT REPLY TO THIS EMAIL. Use the contact details below.

Cisco Case# and Contact details

Cisco Case#: 555459

Contact Name: Joe Cisco

Email: joec@cisco.com

Phone: 225-555-1212

ote

Please use the WebEx Team room below to share files and comment on this

case

https://someurl.com

Escalation Instructions:

Escalation instructions from the Member. Should include a escalation contact name and phone. Mary Kay 225-555-1212 or mary@test.com

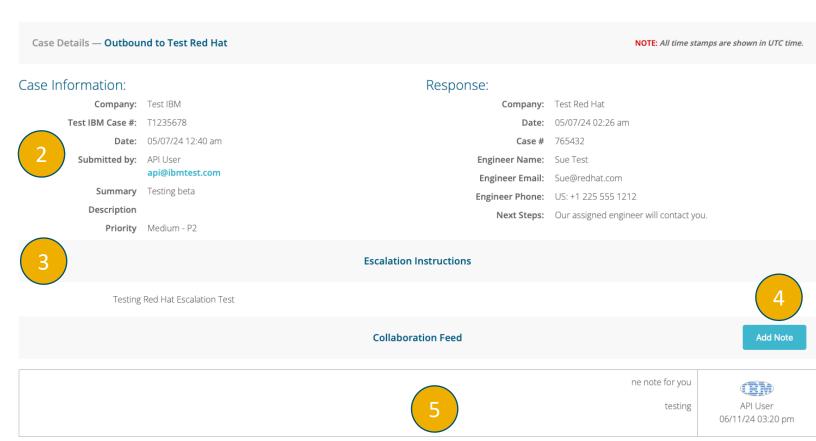
Email initial response back from the receiving Member that includes Case Number and Engineer Contact details



Exchanging notes



- 1. Select the case from the homepage list
- 2. Details of the case are displayed
- Escalation instructions are provided
- Users can add notes. Sends notification to the other user
- History of notes feed available for Premium and Elite members with SSO





How to Escalate Issues...

Problems with a specific Member Case

☐ Use the escalation instructions included in the Escalation Section of the Case Collaboration Request. This information is included in the emails sent to you during the request process

Problems with the TSANet Connect System

☐ Contact TSANet at membership@tsanet.org for any system issue

